

# REAL ESTATE-BROKER, CERTIFICATE OF ACHIEVEMENT

**Banner Code:** 1\_CN\_RE  
**Financial Aid Eligible**

Students who complete the Real Estate-Broker Certificate of Achievement are equipped with immediately marketable skills and also the coursework necessary to sit for the California Real Estate Broker's Examination.

## Program Outcomes

1. Function effectively in an entry-level real estate position using the skills, principles, and tools they have acquired.
2. Communicate effectively in personal organizational and real estate environments.
3. Apply the real estate principles they have learned to effectively facilitate real estate transactions in a variety of settings.
4. Be prepared to sit for the California Real Estate Broker's Exam.

Review Graduation Requirements (<https://catalog.cccd.edu/orange-coast/graduation-requirements/certificates/#achievementtext>).

Course	Title	Units
<b>Required Courses</b>		
ACCT A100 or ACCT A101	Accounting for Small Business Financial Accounting	3-4
BUS A110	Business Law	3
ECON A170 or ECON A175	Microeconomics Macroeconomics	3
RE A110	Real Estate Principles	3
RE A120	Legal Aspects of Real Estate	3
RE A130	Real Estate Practice	3
RE A140	Real Estate Appraisal	3
RE A150	Real Estate Finance	3
<b>Total Units</b>		<b>24-25</b>

## Program Sequence

These sequences at Orange Coast College are curriculum maps for students to finish all requirements for the certificate. There may be advisories, prerequisites, or time requirements that students need to consider before following these maps. **Students are advised to meet with an Orange Coast College Counselor for alternate sequencing.**

Course	Title	Units
<b>Year 1</b>		
<b>Semester 1</b>		
ACCT A100 or ACCT A101	Accounting for Small Business or Financial Accounting	3-4
RE A110	Real Estate Principles	3
BUS A110	Business Law	3
RE A140	Real Estate Appraisal <sup>1</sup>	3
<b>Units</b>		<b>12-13</b>

Course	Title	Units
<b>Semester 2</b>		
RE A120	Legal Aspects of Real Estate	3
RE A130	Real Estate Practice	3
RE A150	Real Estate Finance <sup>2</sup>	3
ECON A170 or ECON A175	Microeconomics or Macroeconomics	3
<b>Units</b>		<b>12</b>
<b>Total Units</b>		<b>24-25</b>

<sup>1</sup> Fall only course. May be offered inconsistently.

<sup>2</sup> Spring only course. May be offered inconsistently.