

BUS C110: BUSINESS LAW/ LEGAL ENVIRONMENT OF BUSINESS

Item	Value
Curriculum Committee Approval Date	10/27/2023
Top Code	050500 - Business Administration
Units	3 Total Units
Hours	54 Total Hours (Lecture Hours 54)
Total Outside of Class Hours	0
Course Credit Status	Credit: Degree Applicable (D)
Material Fee	No
Basic Skills	Not Basic Skills (N)
Repeatable	No
Open Entry/Open Exit	No
Grading Policy	Standard Letter (S), • Pass/No Pass (B)

Course Description

Fundamental legal principles pertaining to business transactions. Introduction to the legal process and law as an instrument of social and political control in society. Topics include sources of law and ethics, contracts, torts, agency, criminal law, business organizations, judicial and administrative processes, employment law, forms of business organizations, and domestic and international governmental regulations. This course meets the requirements for Business Law and the Legal Environment of Business. Transfer Credit: CSU; UC: Credit Limitations: BUS C108 and BUS C110 combined: maximum credit, 1 course. C-ID: BUS 120, BUS 125. C-ID: BUS 120, BUS 125.

Course Level Student Learning Outcome(s)

1. Compare and contrast the differences between the federal and state court systems and between a civil lawsuit and a criminal prosecution.
2. Recognize and analyze the basic elements of a contract and differentiate remedies for breach of contract; determine whether a contract may be voided for lack of real consent or lack of capacity.
3. Identify and articulate an understanding of administrative and regulatory agencies in the areas of consumer law, product liability, and employment law.

Course Objectives

- 1. Analyze cases. Identify issues and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions (IRAC).
- 2. Perform legal research, to include evaluating and interpreting a court citation and locating a court case on a specific topic.
- 3. Compare and contrast the theories of jurisprudence and the classifications of law.
- 4. Categorize the types of government agencies, powers and functions, controls through congressional action, executive action, and the courts.
- 5. Differentiate the relationship between state and federal systems, the jurisdiction of courts, the interaction between business managers

and lawyers, and the importance of alternate dispute resolution methods.

- 6. Demonstrate how cases progress through the court system from problem to filing to trial and to appeal.
- 7. Describe the constitutional basis for federal government regulation of business, including limits of government power.
- 8. Appraise the relationship between law and ethics.
- 9. Describe the various agency relationships and the duties and liabilities of agents and principals as the foundation of partnerships and corporations.
- 10. Distinguish between torts and crimes and describe the purpose of criminal and tort law.
- 11. Evaluate when a promise is enforceable and describe the elements of a contract, performance, and remedies available in the event of breach.
- 12. Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.
- 13. Explain a corporation's legal structure and differentiate it from other forms of business organization; describe the meaning of limited liability for the owners; describe the relationship of the various stakeholders.
- 14. Describe the Constitutional basis for Federal governmental regulation of business, including limits of government power.
- 15. Describe the major federal acts that pertain to antitrust, securities regulation, employment law, and environmental law.
- 16. Compare and contrast State and Federal regulation.
- 17. Differentiate between the application of domestic and international legal principles.
- 18. Explain the historical development of the law, operation of the court system, and sources of commercial law.
- 19. Explain the social, political, and ethical implications of the law and their application to actual and hypothetical business transactions.
- 20. Demonstrate the ability to utilize the Internet to research legal issues and utilize other computer skills to enhance effective business communications and presentations through the use of appropriate business and legal terminology. Analyze whether a source is a reliable source for legal information.

Lecture Content

Introduction to/definition of law. Classifications (equity, common law, etc.). Sources of and reasons for law. Administrative agencies. State and federal court systems, jurisdiction, methods for alternate dispute resolution. Progress of a case through the court system, role of judge, jury, lawyers, and the parties. The appellate process, types of motions, rulings, judgments, and enforcement of judgments. Law and ethics, corporate social responsibility, stakeholder relationships, and ethical decision making. Contracts under the common law and Uniform Commercial Code, classification, contract terms and elements, performance. Enforcement, breach, and remedies, third person beneficiary contracts, assignment of contracts. Creation of an agency relationship, duties of agents, principals, liabilities (tort and contract) of principals, agents. Torts distinguished from crimes, intentional torts, negligence, business torts, strict liability, tort reform, proposals, criminal law and business. Basics of criminal law and how crimes affect business. Sole proprietorships, partnerships, limited partnerships, limited liability partnerships, limited liability companies, corporations,

corporate structure and governance. Application of the U.S. Constitution to business activities. Laws governing business behavior, including antitrust, securities regulation, and employment law. International trade law, conflict of laws issues, dispute resolution.

Method(s) of Instruction

- Lecture (02)
- DE Online Lecture (02X)
- Video one-way (ITV, video) (63)

Instructional Techniques

This course may be taught using multiple methods of support including classroom, video, audio, multi-media, and online strategies. Instructors utilize learning strategies including lectures; cooperative learning groups; written homework assignments; self-paced independent study using textbooks, video lessons, audio segments, computer software, or online systems; demonstrations or discussions; presentations by students to software or online systems; demonstrations or discussions; presentations by students to the instructor or for class presentation; research projects; journals; and various types of assessment by quiz and exam, including open-ended, close-ended, multiple choice, and essay.

Reading Assignments

Students will read assigned textbooks and periodicals and will participate in class discussions.

Writing Assignments

Written Critical Thinking assignments.

Out-of-class Assignments

Students will be required to do research for essay questions and for written Critical Thinking assignments and to give individual or group presentations.

Demonstration of Critical Thinking

Quizzes, Midterm, and Final M/C evaluate student's understanding of course concepts. Midterm and Final Exam essay questions that evaluate students' ability to formulate arguments to plausible scenarios. A written (3-5 page) critical thinking analysis of case brief related to text material or as workbook supplements for students to construct solutions. Primary/secondary research, presentation organization, and online data search/manipulation may be included.

Required Writing, Problem Solving, Skills Demonstration

Identify the basic elements of business forms and contracts Case brief submission Case study analyses

Eligible Disciplines

Business: Master's degree in business, business management, business administration, accountancy, finance, marketing, or business education OR bachelor's degree in any of the above AND master's degree in economics, personnel management, public administration, or Juris Doctorate (J.D.) or Legum Baccalaureus (LL.B.) degree OR bachelor's degree in economics with a business emphasis AND master's degree in personnel management, public administration, or J.D. or LL.B. degree OR the equivalent. Master's degree required.

Textbooks Resources

1. Required Mayer, D., Warner, D., Siedel, G., and Lieberman, J.K.. Business Law and the Legal Environment of Business, 3.0 ed. Newton Center, MA : FlatWorld, 2022

Other Resources

1. Coastline Library 2. Current business magazine and newspaper articles pertaining to business.