

BUS A110: BUSINESS LAW

Item	Value
Curriculum Committee Approval Date	10/05/2022
Top Code	050100 - Business and Commerce, General
Units	3 Total Units
Hours	54 Total Hours (Lecture Hours 54)
Total Outside of Class Hours	0
Course Credit Status	Credit: Degree Applicable (D)
Material Fee	No
Basic Skills	Not Basic Skills (N)
Repeatable	No
Open Entry/Open Exit	No
Grading Policy	Standard Letter (S)

Course Description

Focuses on the legal and regulatory environment of business and management, including the legal system and methods of resolving disputes. The court system, trials and appeals, the Constitution, crimes and torts, contracts, product liability, employment, antitrust, law and ethics, corporate social responsibility, stakeholder relationships, ethical decision making, sole proprietorships, partnerships, limited partnerships, limited liability partnerships, limited liability companies, corporations, corporate structure and governance and international perspectives will be examined. Case studies will be presented. Enrollment Limitation: BUS A110H; students who complete BUS A110 may not enroll in or receive credit for BUS A110H. Transfer Credit: CSU; UC. C-ID: BUS 125. C-ID: BUS 125.

Course Level Student Learning Outcome(s)

1. Discuss the foundations, history, philosophy and principles of the American legal system.
2. Apply Constitutional, Administrative, Statutory, and Case Law/ Common Law as it pertains to current situations in business through students' understanding of legal principles and practices.
3. Brief, examine and report on legal case studies.

Course Objectives

- 1. Explain the historical development of the law, operation of the court system and sources of commercial law.
- 2. Explain the social, political and ethical implications of the law and their application to actual and hypothetical business transactions.
- 3. Distinguish between torts and crimes and describe the purpose of criminal and tort law.
- 4. Evaluate when a promise is enforceable, the elements of a contract, performance, and the remedies available in the event of breach.
- 5. Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.
- 6. Analyze cases. Identify issues and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions.
- 7. Demonstrate the ability to utilize the internet to research legal issues and utilize other computer skills to enhance effective business communications and presentations through the use of appropriate

business and legal terminology. Analyze whether a source is a reliable source for legal information.

- 8. Perform legal research, to include evaluating and interpreting a court citation and locating a court case on an assigned topic.
- 9. Categorize the types of government agencies, powers and functions, controls through congressional action, executive action, and the courts.
- 10. Differentiate the relationship between state and federal systems, jurisdiction, and the importance of alternate dispute resolution methods to the participants.
- 11. Demonstrate how cases progress through the court system from problem, to filing, to trial, and appeal.
- 12. Appraise the relationship between law and ethics.
- 13. Describe the various agency relationships and the duties and liabilities of agents and principals.
- 14. Describe the Constitutional basis for federal governmental regulation of business, including limits of government power.
- 15. Explain a corporation's legal structure and differentiate it from other forms of business organization, the meaning of limited liability for the owners; describe the relationship of the various stakeholders.

Lecture Content

Nature of American Law Common Law Stare Decisis Legal Remedies Equitable Remedies Sources of American Law Constitutional Law Statutory Law Administrative/Regulatory Law Case Law Classifications of Law Substantive Procedural Criminal Civil International Cyberlaw Finding and Analyzing the Law Published Statutes Published Administrative Rules Published Case Law National Reporting System Court Opinions and Decisions Plaintiffs and Defendants Appellants and Appellees Decisions and Opinions Business Ethics Defined Ethics and the Law Duty-based Ethics Outcome Based Ethics Ethical Decision Making Stakeholder Relationships Corporate Social Responsibilities Shareholders Employees Consumers Society Profit Motive vs. Philanthropy Global Context Foreign Corrupt Practices Act American Court System Jurisdiction Federal Courts U.S. District Courts U.S. Circuit Courts of Appeal Following a State Case to Trial Complaint Summons Answers and Reply Documents Motions To Dismiss For Judgment on Pleading For Summary Judgment Discovery Pre Trial Conference Jury Selection Trial Plaintiff s case Defendant s case Opening statements Closing statements jury verdict Post Trial Motion for judgment N.O.V. Motion for new trial Appellate Procedures Attorney-Client Relationship Selection Privilege Filing a lawsuit Resolution Alternatives (ADR) Negotiation Mini-Trial Early Neutral Case Evaluation Summary Jury Trial Mediation Arbitration Federal Arbitration Act State Arbitration Statutes Arbitration Process Submission Hearing Award Enforcement and Appeal Advantages and Disadvantages ADR and the Courts Court Mandated ADR Court Annexed Arbitration Court Related Mediation Mass Torts Forums and Services E-commerce Jurisdiction Common Disputes Domain Name Disputes Internet Corporation for Assigned Names and Numbers (ICANN) ICANN services Dispute resolution procedure World Intellectual Property Organization Services Arbitration Mediation Other Disputes and On-Line Resolution (ODR) ODR s Advantages ODR s Disadvantages Constitutional Authority Powers of Government Checks and Balances Commerce Clause Supremacy Clause Taxing and Spending Business the Bill of Rights Due Process Privacy Rights Administrative Agencies Enabling Legislation Types of Agencies Administrative Process Rulemaking Comment Investigation Subpoenas Warrants Adjudication Settlement Agency Orders Limitations Judicial Controls Appeals Executive Controls

Legislative Controls Public Accountability CRIMES Civil Law Criminal Law Classifications of Crimes Felonies Misdemeanors Elements of Crime Corporate Crimes Types of Crimes Violent crimes Property crimes Public Order Crimes White Collar Crimes Organized Crime Computer Crimes Criminal Defenses Constitutional Safeguards Criminal Process TORTS Intentional Torts Against People Against Property Wrongful Interference Torts Defenses Unintentional Torts (Negligence) Duty of Care and its Breach Injury Requirement Causation Defenses Special Statutes and Doctrines STRICT LIABILITY AND PRODUCT LIABILITY Warranties Liability Based on Negligence Liability Based on Misrepresentation Strict Product Liability Market Share Liability Manufacturing Defects Design Defects Duty to Warn Defenses INTELLECTUAL PROPERTY AND CYBERLAW Trademarks Service, Certification, and Collective Marks Trade Names Trade Dress Patents Copyrights Trade Secrets Virtual Property Cyber Marks Cybersquatting Meta Tags Licensing On-Line Patents Old Copyright Law New Copyright Law Licensing Infringement CONTRACTS Types of Contracts UCC Sale-of-Goods Contracts Law governing contracts Necessary Elements Offer and Acceptance Consideration Capacity Legality Public Policy Third Party Rights Defenses to Contract Enforceability Statute of Frauds Contract Discharge Performance Agreement Impossibility Damages Compensatory Incidental Consequential Punitive Nominal Mitigation Liquidated Other Remedies Rescission and Restitution Specific Performance Reformation Quasi Contracts Election of Remedies Remedies for Sales Contracts International Sale-of-Goods Contracts E-CONTRACTS Shrink-Wrap Agreements Click-On Agreements E-Signatures E-Agents Uniform Computer Info Transactions Act Coverage and Content Highlights of the Act Uniform Electronic Transactions Act EMPLOYMENT RELATIONSHIPS Formation of Agency Relationships Principals and Agents Liability for Torts and Crimes Doctrine of Respondent Superior Scope of Employment Independent Contractors Wage Hour Laws Worker Health and Safety Workers Compensation Income Security Social Security Medicare Private Pension Plans Unemployment Insurance Cobra and Family Medical Leave Act Employee Privacy Rights EQUAL EMPLOYMENT Civil Rights Act of 1964 Race, Color, National Origin Religion Gender Sexual Harassment Remedies Available under Title VII Equal Pay Age Discrimination Americans with Disabilities Act of 1990 Defenses to Employment Discrimination Affirmative Action State Anti-Discrimination Laws CONSUMER PROTECTION Advertising Labeling and Packaging Sales Credit Protection Debt Collection Consumer Health and Safety ANTITRUST LAW The Sherman Act provisions The Clayton Act provisions Horizontal and Vertical Restraint Monopolies Federal Trade Commission Act Enforcement Exemptions BUSINESS ENTITIES Sole Proprietorships Partnerships Limited Partnerships Limited Liability Partnerships Limited Liability Companies Corporations Corporate Structure and Governance INTERNATIONAL TRANSACTIONS International Principles and Doctrines Comity Act of State Sovereign Immunity Doing International Business Exporting Manufacturing Contracts Dispute Resolution Monetary Systems Letters of Credit International Regulation of Business Activities Investing Export Restrictions and Incentives Import Restrictions Dumping Statutes Trade Barriers WTO EU NAFTA U.S. Antitrust Laws Discrimination Laws

Method(s) of Instruction

- Lecture (02)
- DE Live Online Lecture (02S)
- DE Online Lecture (02X)

Instructional Techniques

Lectures, videos, internet, class discussions on legal issues and current legal events; web assignments and research

Reading Assignments

Students will spend a minimum of 2 hours weekly reading assigned material from textbook(s).

Writing Assignments

A minimum of 2 hours weekly spent on case briefings; completion of textbook study guide material; interactive web-based assignments, and quizzes

Out-of-class Assignments

Students will spend a minimum of 2 hours weekly reading assigned areas from textbook(s).

Demonstration of Critical Thinking

Written and oral summaries of assigned material, including case studies; exams

Required Writing, Problem Solving, Skills Demonstration

-Quizzes - Tests - Comprehensive final examination - Case brief submission - Papers (IRAC) - Completion of textbook study guide material; interactive web-based assignments, and quizzes.

Eligible Disciplines

Business: Master's degree in business, business management, business administration, accountancy, finance, marketing, or business education OR bachelor's degree in any of the above AND master's degree in economics, personnel management, public administration, or Juris Doctorate (J.D.) or Legum Baccalaureus (LL.B.) degree OR bachelor's degree in economics with a business emphasis AND master's degree in personnel management, public administration, or J.D. or LL.B. degree OR the equivalent. Master's degree required. Law: J.D. or LL.B. NOTE: Courses in aspects of law for application to a particular discipline may be classified, for minimum qualifications purposes in the discipline of the application. Master's degree required.

Textbooks Resources

1. Required Miller, Roger and Frank Cross. The Legal Environment Today, 10th ed. Mason: Cengage, 2022
2. Required Miller, Roger and William Hollowell. Student Study Guide to Accompany The Legal Environment Today, 10th ed. Mason: Cengage, 2022